June 2023

## BORGWARNER

BorgWarner to Acquire Eldor Corporation's Electric Hybrid Systems (EHS) Business Segment

# Forward Looking Statements

This presentation may contain forward-looking statements as contemplated by the 1995 Private Securities Litigation Reform Act that are based on management's current outlook, expectations, estimates and projections. Words such as "anticipates," "believes," "continues," "could," "designed," "effect," "estimates," "expects," "forecasts," "goal," "guidance," "initiative," "intends," "may," "outlook," "plans," "potential," "predicts," "project," "pursue," "seek," "should," "target," "when," "will," "would," and variations of such words and similar expressions (including amounts labeled with an "E," which indicates the amount is estimated) are intended to identify such forward-looking statements. Further, all statements, other than statements of historical fact, contained or incorporated by reference in this presentation that we expect or anticipate will or may occur in the future regarding our financial position, business strategy and measures to implement that strategy, including changes to operations, competitive strengths, goals, expansion and growth of our business and operations, plans, references to future success and other such matters, are forward-looking statements. Accounting estimates, such as those described under the heading "Critical Accounting Policies and Estimates" in Item 7 of our most recently filed Annual Report on Form 10-K ("Form 10-K"), are inherently forward-looking statements are based on assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions and expected future developments, as well as other factors we believe are appropriate under the circumstances. Forward-looking statements are not guarantees of performance, and the Company's actual results may differ materially from those expressed, projected or implied in or by the forward-looking statements.

You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Forward-looking statements are subject to risks and uncertainties, many of which are difficult to predict and generally beyond our control, that could cause actual results to differ materially from those expressed, projected or implied in or by the forward-looking statements. These risks and uncertainties, among others, include: supply disruptions impacting us or our customers, such as the current shortage of semiconductor chips that has impacted original equipment manufacturer ("OEM") customers and their suppliers, including us; commodity availability and pricing, and an inability to achieve expected levels of recoverability in commercial negotiations with customers concerning these costs; competitive challenges from existing and new competitors including OEM customers; the challenges associated with rapidly changing technologies, particularly as relates to electric vehicles, and our ability to innovate in response; uncertainties regarding the extent and duration of impacts of matters associated with the COVID 19/coronavirus pandemic, including additional production disruptions; the difficulty in forecasting demand for electric vehicles and our electric vehicles revenue growth; potential disruptions in the global economy caused by Russia's invasion of Ukraine; the ability to identify targets and consummate acquisitions on acceptable terms; failure to realize the expected benefits of acquisitions on a timely basis; our ability to effect the intended tax-free spin-off of our Fuel Systems and Aftermarket segments into a separate, publicly traded company on a timely basis or at all; the potential that uncertainty during the pendency of the spin-off transaction could affect our financial performance; the possibility that the spin-off transaction will not achieve its intended benefits; the failure to promptly and effectively integrate acquired businesses; the potential for unknown or inestimable liabilities relating to the acquired businesses; our dependence on automotive and truck production, both of which are highly cyclical and subject to disruptions; our reliance on major OEM customers; fluctuations in interest rates and foreign currency exchange rates; our dependence on information systems; the uncertainty of the global economic environment; the outcome of existing or any future legal proceedings, including litigation with respect to various claims, or governmental investigations, including related litigation; future changes in laws and regulations, including, by way of example, taxes and tariffs, in the countries in which we operate; impacts from any potential future acquisition or disposition transactions; and the other risks noted in reports that we file with the Securities and Exchange Commission, including Item 1A, "Risk Factors" in our most recently filed Form 10-K and/or Quarterly Report on Form 10-Q. We do not undertake any obligation to update or announce publicly any updates to or revisions to any of the forward-looking statements in this presentation to reflect any change in our expectations or any change in events, conditions, circumstances, or assumptions underlying the statements.

### **Business Overview**

#### **Overview**

Eldor Corporation's EHS business segment offers integrated high-voltage boxes, DC/DC converters and on-board chargers (OBCs)



#### **Key Facts**

HQ: Orsenigo (Como, Italy)

**Founded:** 1972

**EHS Footprint:** Italy: Cagliari, Orsenigo (all R&D); Turkey: Izmir (Manufacturing)



# Footprint and Headcount Overview

>300 employees, including >100 engineers



#### Italy R&D, Admin. Facilities

- ~165 Employees
- ~€125M R&D Last 5 Years
- ~€15M Fixed Assets



#### **Turkey Manufacturing Facility**

- ~148 Employees
- ~25,000 m<sup>2</sup>
- ~€30M Fixed Assets

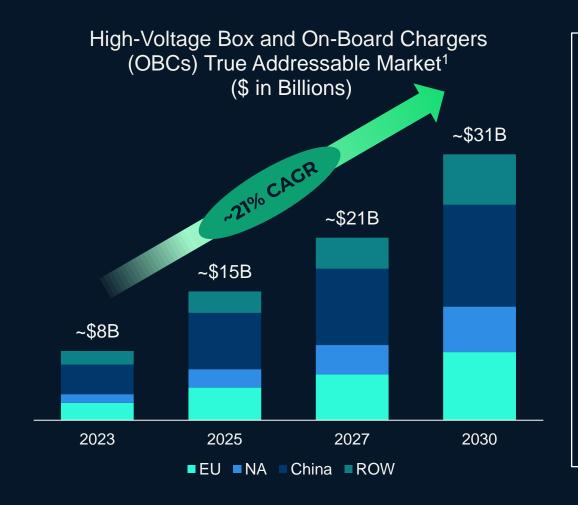








#### Market and Rationale



#### **Strategic Rationale**

- ► Complimentary product portfolio with DC/DC converters and integrated high-voltage boxes
- ▶ **OBC** is largely outsourced by OEMs, and market is trending towards HV boxes
- Both organic and inorganic pathways are required to accelerate OBC programs
- Augments existing resources with additional scale, capacity and capabilities
- Experienced engineering team with deep grid knowledge
- ► Enhanced design architecture with modular development approach

# Transaction Summary

- ▶ BorgWarner and Eldor Corporation have entered into a Share Purchase Agreement under which BorgWarner has agreed to acquire the Electric Hybrid Systems (EHS) business segment of Eldor
- Approximately €75 million would be delivered at or soon after closing with potential additional amount subject to an earnout
- ▶ Transaction expected to be funded primarily with existing cash balances
- Closing expected in third quarter 2023, subject to satisfaction of closing conditions

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